SYNERMARK PROPERTIES, INC

Suzanne Havekost

SENIOR DIRECTOR

Leasing and Brokerage

AFFILIATIONS

RESCA
(THE REAL ESTATE COUNCIL OF SAN ANTONIO)

CREW
(COMMERCIAL REAL ESTATE WOMEN)

NORTH SAN ANTONIO CHAMBER OF COMMERCE

TREC LICENSE #: 334674

CONTACT DETAILS

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PROFILE

As Senior Director of Leasing and Brokerage, Suzanne brings a unique blend of transaction skills to her clients that have been honed over a 25-year career. She is a committed and dedicated landlord representative, providing exceptional results for institutional clients including KW Fund II, UBS Realty Investor, ING, JP Morgan and numerous private investor groups. With a wide range of leasing assignments, her property portfolio ranges from single story to Class "A" high-rise properties throughout San Antonio. Her extensive market knowledge and ability to implement appropriate strategies ensure that her client's properties consistently outperform in the market. She has a solid history of transaction success with over four million square feet of negotiated lease transactions for her clientele.

CAREER HISTORY

Prior to her tenure with SynerMark Properties and Kennedy Wilson, Suzanne began her career in with the Wm. Carl Company in Houston, Texas. Within five years she was promoted to Partner and responsible for the company's Tenant Representation division of fifteen agents. After relocating to San Antonio in 1986, Suzanne was the Director of Marketing for Compass Alliance representing The Tom Benson Group, Westor Partners and The Travelers on some of San Antonio's most notable office and retail portfolios. Representing one of her foreign ownership groups, in 1993, Suzanne negotiated the largest single lease transaction in San Antonio history, with the $7.5 million dollar lease with Prudential Life Insurance. Suzanne has been recognized as Kennedy Wilson's "Top Producer", San Antonio "Heavy Hitter List", "Top "25" Brokers List and Who's Who in Commercial Real Estate.

SELECTED TRANSACTIONS AND CLIENTS

- Prudential Life Insurance - 60,000 SF
- Veteran's Administration - 46,000 SF
- Galen College of Nursing - 40,000 SF
- Alamo Title - 41,000 SF
- UT Health Science Center - 30,000 SF
- Weston Solution Engineering - 26,000 SF
- Plunkett and Gibson - 18,000 SF
- Boral Industries - 19,000 SF
- Gallagher Services - 16,000
- St. Lauren Investments - 15,000 SF
- Laredo National Bank - 15,000 SF
- Iron Cactus - 12,781 RSF
- US Department of Transportation - 12,000 SF
- Premier High School - 12,000 SF
- Tex-Link Communications - 11,000 SF
- Verizon Telecom - 11,000 SF
- Live Nation (PHH Entertainment)
- Aztec Theatre Disposition

EDUCATION

BBA Michigan State University, Urban and Metropolitan Studies